

# SOUTH FLORIDA TIMES

### about us

#### **GROWTH**

For 25 years the South Florida Times continues to be the most influential weekly newspaper in South Florida serving the African American, Caribbean and Haitian communities. The South Florida Times is the only African American newspaper in this market that has won awards competing against all of the mainstream newspapers in South Florida in the categories of Breaking News, Enterprise, and Community Impact. The quality of our journalism has resulted in our news stories appearing in the Miami Herald, New York Times, Sun Sentinel, Washington Post, and other major papers across the country, as well as television stations, including NBC 6 and CBS 4. No other weekly newspaper has garnered such acclaim.

#### **ONLINE**

SFLTIMES.com is an interactive site with Breaking News, Videos, and Blogs

Monthly Hits: Average Over 2.2 Million Monthly Unique Visitors: Over 48,000

#### **SOCIAL MEDIA NETWORK**

- Daily Facebook and Twitter updates about breaking news and events in the community
- Advertising sponsorship opportunities throughout social media network

#### **EVENTS**

The South Florida Times provides several opportunities throughout the year for businesses to have promotional partnerships at events with local organizations enabling them to positively impact the community and issues that directly affect them.





### circulation

Palm Beach

Miami-Dade

### Effectively reaching this niche market

Our circulation includes the delivery of 29,300 papers directly to locations where this niche market lives, worships, works, and socializes. This approach maximizes our reach into the black community in South Florida and delivers your message to over 95,000 readers.

#### **Distribution Channels:**

7-Eleven

**Publix Super Markets** 

Winn-Dixie

Walmart

**Ethnic Grocery Stores** 

CVS/pharmacy

Walgreens

**Dollar General** 

**Barnes & Noble** 

Fresh Markets

**Cumberland Farms** 

**News Racks** 

Over 150 Churches

Salons, Barber Shops, Spas

**Gas Stations** 

**Colleges and Universities** 

Libraries

Restaurants

Fraternal Lodges

#### MIAMI-DADE COUNTY

**Aventura Carol City Coral Gables Cutler Bay** Florida City Hialeah Homestead Kendall Miami Miami Beach Miami Gardens Miami Lakes Miami Shores North Bay Village North Miami

North Miami Beach Opa-Locka South Miami **Sunny Isles Beach** Sweetwater

**Cooper City Coral Springs** Dania Beach Davie **Deerfield Beach** Fort Lauderdale Hallandale Hollywood Lauderale Lakes Lauderdale by the Sea Lauderhill Lighthouse Point

**BROWARD COUNTY** 

**Coconut Creek** 

Margate

Miramar

Oakland Park Pembroke Park **Pembroke Pines Plantation** Pompano Beach Sunrise **Tamarac** Weston Wilton Manors

North Lauderdale

Belle Glade **Boca Raton Boynton Beach Delray Beach** Greenacres Jupiter Lake Park Lake Worth Lantana Loxahatchee Palm Beach Gardens Riviera Beach Royal Palm Beach

Wellington

West Palm Beach

PALM BEACH COUNTY

MONROE COUNTY

**Key West** 

9-24-2014 Beatty Media, LLC



### demographics

### Affluence and Influence



#### **Miami-Ft Lauderdale DMA**

Miami and Ft Lauderdale are unlike any other metropolitan area in the United States. In addition to African Americans, the area's black population includes Bahamians, Haitians, Jamaicans and those from other Caribbean nations – each with their own tastes, cultural traditions and consumer habits.

#### **Expanding our Reach**

With 26% growth over the last year, we reach a community of over 91,000 readers each week in this niche market.

Expose your business to this niche market which has a growth rate that outpaces the total population by almost 30%.

#### **Who We Reach**

Median age 37.8

**Gender** 51.3% women

48.7% men

Household Income \$59.4k

22% of black adults in the DMA have a household income of 75k+

Home Ownership 52% College Educated 35.1%

The African-American population has a buying power of nearly \$1 trillion.



Census data illustrates a trend of increasing educational achievements, household incomes, and population which correlate to an increase in their affluence and influence.







## editorial calendar 2015

January	Issue Date	Deadline	Artwork Deadline
Martin Luther King Jr. Tribute	Jan 15	Jan 6	Jan 8
February			
Black History Month	Feb 5	Jan 14	Jan 21
March			
Business & Finance	Mar 19	Feb 25	Mar 4
April			
Summer Camp - Special Content	Apr 9	March 25	Apr 1
Health & Fitness	Apr 30	Apr 8	Apr 15
Мау			
Mother's Day - Special Content	May 7	Apr 22	Apr 29
June			
Caribbean American Heritage	Jun 4	May 13	May 20
Hurricane Guide	Jun 11	May 20	May 27
July			
Education - Back to School	July 23	June 24	July 1
August			
Football Preview	Aug 6	July 15	July 22
September			
Home & Design	Sep 17	Aug 26	Sep 2
October			
Season of the Arts	Oct 1	Sep 16	Sep 23
Health & Fitness	Oct 15	Sep 23	Sep 30
November			
Thanksgiving - Feasts, Family, & Fun	Nov 12	Oct 21	Oct 28
Holiday Gift Guide	Nov 19	Oct 28	Nov 4
December			
Kwanzaa - Special Content	Dec 17	Nov 18	Nov 23
*All content is subject to change			
7 in content is subject to change			

### 2015 local rates

#### **Display Open Rates**

COLUMN INCHES	\$26.76 PCI
Full Page	\$3,371.76
Half Page	\$1685.88
Quarter Page	\$842.94
Eighth Page	\$421.47

#### **Display Contract Rates**

COLUMN INCHES	PCI RATE
750 Inches	\$25.50
1500 Inches	\$24.50
3275 Inches	\$23.50
6550 Inches	\$22.50

All Rates are NET

#### Deadlines

Space reservation	Friday 11am
Camera-ready artwork	Friday 1pm
Ads to be created	Thursday 1pm

#### **Holidays**

Space reservation Thursday 11am
Camera-ready artwork Thursday 1pm
Ads to be created Wednesday 12pm

- For information regarding contracts/policies/terms, please refer to Policies.
- For information regarding mechanical requirements, please refer to Mechanical Requirements.
- Email camera-ready artwork as a 200 DPI PDF to Displayads@SFLTimes.com.

#### Color Ads

Spot color minimum ad size: 30 inches. Customer must supply PDF files.

Full Color (4/color): \$700.00 One Color: \$250.00

NOTE: Color charge is an add-on to rates above

#### **Premium Positions**

A fixed 2 col. x 7" space on page 2 of Section A offers advertisers guaranteed placement in one of the paper's most widely read sections. Positions are available every week. Rates are equal to your achieved contract level rate plus a premium charge depending on the frequency of your contract.

#### Front Page Strip Ads

A fixed 6 col. X 1.5" strip ad at the bottom of the front page provides advertisers with guaranteed placement on the front of the South Florida Times. Contact your South Florida Times Account Executive for more information or call 954-356-9360.

#### Section Front Strip Ads

A fixed 6 col. X 3" strip ad at the bottom of a section's front page provides advertisers with guaranteed placement on the front page of a section of the South Florida Times. Contact your South Florida Times Account Executive for more information or call 954-356-9360.

#### **Jewel Box**

A 2 col. X 4" ad at the bottom right of the front page provides advertisers the most premium position and exposure on the front page of the South Florida Times. Contact your South Florida Times Account Executive for more information or call 954-356-9360.

#### Insert Rates - Full Run Only

1-8 pages: \$85.00 per thousand 10-16 pages: \$112.00 per thousand 18-24 pages: \$146.00 per thousand 26-32 pages: \$180.00 per thousand

For each additional 4 pages add \$30.00



### 2015 SoFlo LIVE rates

#### **Display Open Rates**

#### **Tabloid**

60 Total Column Inches

COLUMN INCHES	\$31.57 PCI
Full Page	\$1894.14
Half Page	\$947.10
Quarter Page	\$473.55
Eighth Page	\$236.78
1/16 Page	\$118.39

#### **Display Contract Rates**

<b>COLUMN INCHES</b>	PCI RATE
390 Inches	\$29.00
780 Inches	\$28.00
1560 Inches	\$27.00
3120 Inches	\$26.00

All Rates are NET

#### Color Ads

Spot color minimum ad size: 30 inches. Customer must supply PDF files. Full Color (4/color): \$700.00

One Color: \$250.00

NOTE: Color charge is an add-on to rates above

#### Section Front Strip Ads

A fixed 6 col. X 3" strip ad at the bottom of the front page provides advertisers with guaranteed placement on the front of SoFlo LIVE.

#### Insert Rates - Full Run Only

1-8 pages: \$85.00 per thousand 10-16 pages: \$112.00 per thousand 18-24 pages: \$146.00 per thousand 26-32 pages: \$180.00 per thousand For each additional 4 pages add \$30.00

#### **Deadlines**

Space reservation Friday 1pm EST
Camera-ready artwork Friday 2pm EST
Ads to be created Friday 1pm EST

**Holidays** 

Space reservation Thursday 12pm EST
Camera-ready artwork Thursday 2pm EST
Ads to be created Thursday 12pm EST

- For information regarding contracts/policies/terms, please refer to Policies.
- For information regarding advertising specs, please refer to Mechanical Requirements.
- Email camera-ready artwork to your South Florida Times Account Executive.



### 2015 classified ad rates

#### Rates

#### Section Price/Line **AUTOMOTIVE** \$7.50/line **BUY • SELL • TRADE** \$7.50/line **EDUCATION** \$7.50/line **EMPLOYMENT** \$7.50/line **ENTERTAINMENT** \$7.50/line **EQUIPMENT** \$6.00/line **INVESTMENTS** \$7.50/line **PETS** \$5.00/line **REAL ESTATE** \$7.50/line **SERVICES** \$7.50/line

#### **Deadlines**

#### Classifieds

Space reservation Tuesday 1pm
Camera-ready artwork Tuesday 2pm
Ads to be created Tuesday 1pm

#### **Holidays**

Space reservation Tuesday 11am
Camera-ready artwork Tuesday 1pm
Ads to be created Tuesday 11am



#### Additional Features

#### Bold

Enhance in-column ads with bold copy for \$2 per line.

#### Borders

In-column advertising is accented with borders around the entire ad. Cost is \$10.

#### Screens

Shading or screening makes in-column advertising stand out for only \$10. Borders or logos are not available with screening.

#### **Attention Compellors**

Your Classified ad demands recognition with an eyecatching Attention Compeller. Choose an impactful icon: a huge dollar sign, an automobile logo or seasonal symbols like a Halloween pumpkin or a Christmas tree. Or use descriptive headlines — from "HOT" to "Low Miles" — designed to grab prospective buyers' attention. Cost is \$10.

#### Logos/Photos

You can include your company logo in their in-column ads at your contract rate for 6 lines.

#### Internet Ad Rate

Your classified ad can be seen online for an additional cost of \$20 for 7 days.

#### **Proofs**

If your ad is created by South Florida Times, you will receive a proof of the ad to review prior to publication. Any changes to the ad must be received 24 hours prior to the advertising deadline.



# 2015 obituary ad rates

#### **Obituaries**

\$4.50/line

3 Line Min.

Survivors, Visitation, Burial

Photos - \$45

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Death Notices | In Memoriams | Card of Thanks

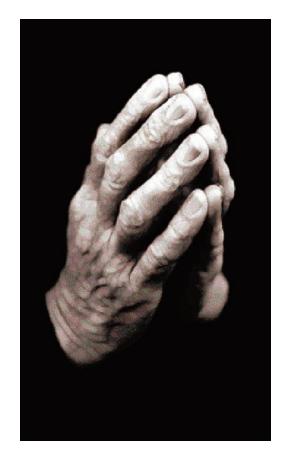
\$25.59 per column inch

Photos - **\$55** 

**Borders** 

Accented with a border around the entire ad. Cost is \$10.





#### **Deadlines**

Obituaries | Death Notices | In Memoriams | Card of Thanks

Space reservation Tuesday 1pm

**Holidays** 

Space reservation Monday 1pm

#### **Proofs**

If your ad is created by South Florida Times, you will receive a proof of the ad to review prior to publication. Any changes to the ad must be sent to your Account Executive immediately after the proof is received and reviewed. All changes must be received by 1pm Tuesday.

# 2015 special section rates

#### Broadsheet Page 126"

COLUMN INCHES	LOCAL	REGIONAL	NATIONAL
Full Page	\$2725.00	\$2854.00	\$3240.60
Half Page	\$1380.00	\$1537.00	\$1689.00
Quarter Page	\$700.00	\$878.00	\$891.00
Eighth Page	\$375.00	\$457.00	\$550.00

#### Tabloid Page 60"

COLUMN INCHES	LOCAL	REGIONAL	NATIONAL
Full Page	\$1430.00	\$1320.00	\$1750.00
Half Page	\$750.00	\$725.00	\$920.00
Quarter Page	\$385.00	\$415.00	\$480.00
Eighth Page	\$300.00	\$230.00	\$300.00

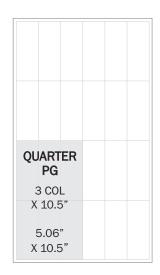
All Rates are NET

Special Section rates apply when advertising in another section of the paper. Otherwise regular rates apply.

#### Common Ad Sizes









Color Ads

Spot color minimum ad size: 30 inches. Customer must supply PDF files.

Full Color (4/color): \$700.00 One Color: \$250.00

**NOTE:** Color charge is an add-on to rates above

Jewel Box

A 2 col. X 4" ad at the bottom right of the front page provides advertisers the most

premium position and exposure on the front page of the South Florida Times. Contact your South Florida Times advertising sales representative for more information or call 954-356-9360.

Insert Rates - Full Run Only 1-8 pages: \$85.00 per thousand 10-16 pages: \$112.00 per thousand 18-24 pages: \$146.00 per thousand 26-32 pages: \$180.00 per thousand For each additional 4 pages add \$30.00

- See the Special Sections Calendar for ad deadlines.
- For information regarding contracts/ policies/terms, please refer to Policies.
- For information regarding mechanical requirements, please refer to Mechanical Requirements.
- Email camera-ready artwork to your South Florida Times Account Executive.

### 2015 online ad rates

#### Reach our internet savvy readers

SFLTimes.com averages over 2.2 million hits per month and over 48,000 unique visitors per month. Ads are sold for a fixed period of time. Pricing stated is for online ads purchased with print ads. Contact your South Florida Times Account Executive for more information about online only ads.

Run of Channel				
	Leaderboard 1	Leaderboard 2	Half Page Ad	Medium Rectangle Ad
1 wk	\$700	\$300	\$625	\$300
2 wks	\$1300	\$510	\$1115	\$510
3 wks	\$1975	\$850	\$1620	\$850
4 wks	\$2600	\$1080	\$2020	\$1080

Fixed Position		Fixed Position	
Commitment	Medium Rectangle Ad	Commitment	Half Page Ad
13 weeks	\$375/wk	1 week	\$950/wk
26 weeks	\$350/wk	2 weeks	\$905/wk
39 weeks	\$325/wk	3 weeks	\$875/wk
52 weeks	\$300/wk	4 weeks	\$850/wk

#### Ad sizes

#### Half Page Ad

Pixel Size 300 x 600

#### Medium Rectangle Ad

Pixel Size 300 x 250

#### Mechanical Specifications

Ad	Pixel Size	Inches
Medium Rectangle Ad	300 x 250	4" x 3.33"
Half Page Ad	300 x 600	4" x 8"
Leaderboard 1	728 x 90	9.71" x 1.12"
Leaderboard 2	468 x 90	6.24" x 1.12"

All Ads must be submitted as a 72 DPI RGB JPEG. Online ads should be emailed to your advertising sales rep.

#### Leaderboard 2

Pixel Size 468 x 90

#### Leaderboard 1

Pixel Size 728 x 90

# display ad and column sizes

#### Page Size Information

#### **BROADSHEET**

Image Size	10"x 21"
Page Depth	21"
Columns Per Page	6
Column Width	1.601"

#### **Column Widths**

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1 COL	1.601"
2 COL	3.33"
3 COL	5.06"
4 COL	6.79"
5 COL	8.513"
6 COL	10.24"
13 Double Truck	21.511"

#### Common Ad Sizes

#### FONTS

Digital File Specifications

Fonts other than those in the Adobe library will not be accepted unless they are embedded in an Acrobat PDF or PostScript file. They may also be outlined in any illustration application. If an ad comes in on its final deadline and some fonts are missing or uses fonts other than those in the Adobe library, we reserve the right to substitute with a similar font.

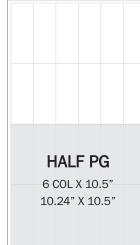
#### PHOTOS/ART

All art files must be 200 DPI TIFF, PDF, or EPS format and included on the disk. Color Photos and ads must be in CMYK.

#### **PROGRAMS**

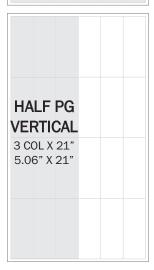
Accepted Programs: Current versions of: QuarkXPress, Illustrator, Photoshop, Acrobat, and InDesign.



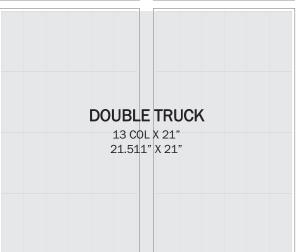












## online ad sizes

#### Reach our internet savvy readers

Average over 1.5 million hits on the site each month. Over 45,000 unique visitors per month. Ads are sold for a fixed period of time. For more information contact your advertising sales representative.

#### **Mechanical Specifications**

Ad	Pixel Size	Inches
Medium Rectangle Ad	300 x 250	4" x 3.33"
Half Page Ad	300 x 600	4" x 8"
Leaderboard 1	728 x 90	9.71" x 1.12"
Leaderboard 2	468 x 90	6.24" x 1.12"

All Ads must be submitted as a 72 DPI RGB JPEG. Online ads should be emailed to your advertising sales rep.

Ad sizes

**Half Page** 

Ad

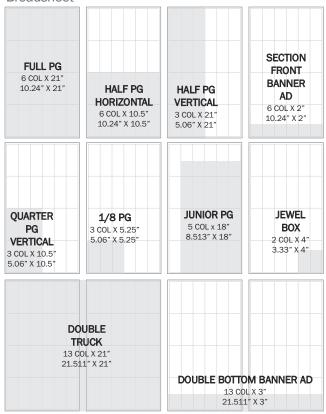
Medium Rectangle Ad

Leaderboard 2

Leaderboard 1

# mechanical requirements

#### Broadsheet



#### PHOTOS/ART

All art files must be 200 DPI TIFF, PDF, or EPS format and included on the disk. Color Photos and ads must be in CMYK

#### **FONTS**

Fonts other than those in the Adobe library will not be accepted unless they are embedded in an Acrobat PDF or PostScript file. They may also be outlined in any illustration application. If a ad comes in on its final deadline and some fonts are missing or uses fonts other than those in the Adobe library, we reserve the right to substitute with a similar font.

#### **PROGRAMS**

Accepted Programs: Current versions of: QuarkXPress, Illustrator, Photoshop, Acrobat, and InDesign.

#### Mechanical Specification Rights

The Newspaper reserves the right to alter any advertising material due to press/production requirements. This reservation of right includes the Newspaper's right to reduce the size of any advertisement as long as the advertisement maintains the same proportion of the entire page. Advertising will be billed based on the space reserved/ordered.

#### IMAGE SIZE

Broadsheet 10.24"x21"

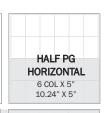
Tabloid 10.24"x 10"

Columns	BROADSHEET	TABLOID
1	1.601"	1.601"
2	3.33"	3.33"
3	5.06"	5.06"
4	6.79"	6.79"
5	8.513"	8.513"
6	10.24"	10.24"
DT	21.511"	21.511"

#### **Tabloid**

FULL PG 6 COL X 10" 10.24" X 10"

HALF PG	
VERTICAL	
3 COL X 10"	
5.06" X 10"	





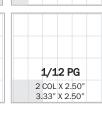
2/3	3 PG	
4 COI	X 10'	,
6.79	' X 10'	

DOUBLE
13 COL X 10"
21.511" X 10°

1/6	3 PG	à	
1 COL	X 1	0"	
1 COL .601	- · · · T	-	

1/3 PG	
VERTICAL	
2 COL X 10"	
3.33" X 10"	

1/3 PG	
HORIZONTAL	1/8 PG
4 COL X 5"	3 COL X 2.50"
6.79" X 5"	5.06" X 2.50"



# tabloid mechanical requirements

#### Page Size Information

#### **TABLOID**

Image Size	10.24"x 10"
Page Depth	10"
Columns Per Page	6
Column Width	1.601"

#### **Column Widths**

1 COL	1.601"
2 COL	3.33"
3 COL	5.06"
4 COL	6.79"
5 COL	8.513"
6 COL	10.24"
13 Double Truck	21.511

#### Mechanical Specification Rights

The Newspaper reserves the right to alter any advertising material due to press/production requirements. This reservation of right includes the Newspaper's right to reduce the size of any advertisement as long as the advertisement maintains the same proportion of the entire page. Advertising will be billed based on the space reserved/ordered.

#### Digital File Specifications

#### **FONTS**

Fonts other than those in the Adobe library will not be accepted unless they are embedded in an Acrobat PDF or PostScript file. They may also be outlined in any illustration application. If an ad comes in on its final deadline and some fonts are missing or uses fonts other than those in the Adobe library, we reserve the right to substitute with a similar font.

#### PHOTOS/ART

All art files must be 200 DPI TIFF, PDF, or EPS format and included on the disk. Color Photos and ads must be in CMYK.

#### **PROGRAMS**

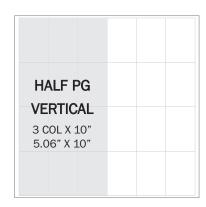
Accepted Programs: Current versions of: QuarkXPress, Illustrator, Photoshop, Acrobat, and InDesign.

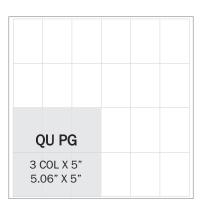
#### **Proofs**

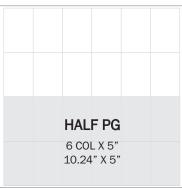
If your ad is created by the South Florida Times, you will receive a proof of the ad to review prior to publication. Any changes to the ad must be received 24 hours prior to the advertising deadline.

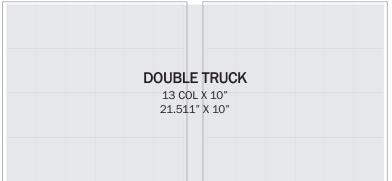
#### Common Ad Sizes











# policies

#### Advertising Terms & Conditions

There are no representations or warranties other than those set forth in a contract between the advertiser and South Florida Times (SFT). If there is a separate advertising contract, the advertising contract shall constitute the entire agreement between SFT and the advertiser and shall supercede any prior understandings and/or agreements, whether oral or written.

#### Rights regarding Mechanical Specs

SFT reserves the right to alter any advertising material in order to meet current mechanical specifications. This reservation of right includes the Newspaper's right to reduce the size of any advertisement as long as the advertisement maintains the same proportion of the entire page.

Advertisements cancelled after published deadlines will be billed to the advertiser.

#### Rates

SFT reserves the right to revise rates, terms and specifications contained in the current rates cards. Special positions for advertising are not guaranteed. However, some special positions are available for a premium and may be agreed to in writing.

#### Late Ads

Advertising copy must be submitted to SFT prior to our published deadlines as may be revised. We retain the right to omit all late copy when not received in time to conform with our schedules.

#### Ownership of Ads

SFT retains all rights of ownership in and to all advertisements designed or created by SFT. Advertiser grants SFT a non-exclusive license to publish all camera-ready advertisements provided by Advertiser (or provided on Advertiser's behalf) to SFT. SFT is not obliged to return ads or ad materials to Advertiser and SFT is not responsible for any damage or loss to any ads, copy, drawings, art or any other materials provided by Advertiser.

#### Acceptance/Rejection of Advertising

SFT reserves the right to revise, alter or reject any advertisement for any reason whatsoever, or to omit ads without notice. SFT may cancel any ad at its sole

discretion, even if previously accepted for publication. Advertising copy not timely submitted by Advertiser will be excluded.

#### **Earned Rating**

Advertisers will be billed at the earned rate for advertising purchased. If an advertiser satisfies the linage, revenue or frequency level required of their contract and qualifies for a lower earned rate, they will be billed the lower earned rate beginning the next billing period. No advertiser will receive an automatic rebate on past advertising purchases solely by qualifying for a lower earned rate during the contract term

#### **Errors and Omissions**

SFT is not liable for any omission of all or any portion of any ad, nor is SFT responsible for orders, cancellations or corrections given by telephone, facsimile or telegraph. SFT is also not liable for any error in a published ad unless an advertising proof is requested in writing. Advertiser clearly marks any error in the advertising proof for corrections, and SFT is notified of the error in sufficient time before publication, in which case Advertiser's sole remedy is an appropriate credit to the extent of the error up to the cost of the first insertion of the error (if there is more than one incorrect insertion), credit shall be allowed only for the first incorrect insertion).

#### Copyrights

Advertiser hereby grants a non-exclusive license to SFT for all copyrights and other ownership rights in any advertisement of Advertiser which is submitted for insertion in any publication of SFT, including the right to publish, reproduce, display, adapt, transmit, or produce derivative works in any medium, including any digital electronic medium. Advertiser authorizes SFT to bring suit in SFT's discretion and at SFT's expense for any unauthorized use, reproduction, display, distribution, or performance of the advertisement as it appears in the Newspapers or for its unauthorized alteration.

#### Impossibility of Performance

SFT is not liable for failure to publish ads or distribute its publications because of flood, fire, riots, strikes, terrorists, storms, shortages of material, orders of government, failure of transportation, acts of God or other causes beyond SFT's control. In such an event,

Beatty Media, LLC 4/16/14

# policies cont'd

this Agreement will be extended for a period equal to the time during which such performance was not possible.

#### Obligations of the Advertiser

Advertiser agrees to indemnify SFT for any and all costs, claims, damages, and/or liability claimed against or incurred by SFT as a result of SFT's publication of any ad copy submitted by Advertiser (or submitted on behalf of Advertiser) to SFT. Advertiser represents, warrants and guarantees that any ad copy so submitted to SFT is accurate, truthful and in compliance with all copyright laws and all other applicable laws and regulations.

#### Payment

All invoices are due on the 20th of the month following insertion(s) and if not paid by the 30th day of the month following the date of insertion(s) will be late (except for accounts designated by SFT as weekly which are due within 7 days of the invoice date). Late amounts will bear interest at 1.5%. Advertiser shall pay all applicable taxes. If any invoice is not timely paid, then SFT reserves the right to suspend its performance at any time and/or cancel this Agreement without notice. In the event of such a cancellation, all charges for advertising since the 1st Run Date will be reinvoiced to reflect the Corrected Rate, as described under "Contract Terms" in Advertising Terms and Conditions, in respective advertising agreement. All disputes of any kind must be reported in writing to SFT no later than 30 days from the date the invoice containing such disputed item or such item will be deemed correct and conclusively accepted by Advertiser. Advertiser waives any claim after said 30-day period. Submission of a written dispute notice by Advertiser shall not relieve Advertiser of its obligation to timely pay all undisputed amounts. Credits, refunds or payments must be used or claimed within 1 year from the date of such credit, refund or payment or shall be deemed to have been earned and correctly applied or paid. Unless agreed in writing, multiple discounts shall not apply for the same advertising purchase. SFT is not obligated to extend credit to Advertiser unless in writing. If Advertiser breaches this Agreement, Advertiser agrees to pay all of SFT's collection agency fees and expenses, investigation, court and litigation expenses along with attorney fees equal to the greater of: (i) 25% of the amount owed, or (ii) the amount awarded by the court.

#### Credit Cards

You may charge your ads to your Visa, MasterCard, or Discover card.

#### **Deadlines**

#### DISPLAY ADS

Reserve ad space by Friday at 1pm. Ads that need to be created by SFT, all content is due by Friday at 2pm. Camera-ready ads are due by Monday at 1pm.

#### **CLASSIFIEDS**

Reserve ad space by Tuesday at 1pm. Ads that need to be created, all content is due by Tuesday at 1pm. Camera-ready ads are due by Tuesday at 2pm.

#### **HOLIDAYS**

Display ad deadline to reserve space is Friday by 12pm. Ads that need to be created, all content is due by Thursday at 12pm. Camera-ready ads are due by Thursday at 2pm.

Classified ad deadline to reserve space is Tuesday at 11am. Ads that need to be created, all content is due by Friday 3pm. Camera-ready ads are due by Tuesday at 1pm.

#### **INSERTS DEADLINE**

Space reservations: Two weeks prior to insertion date in writing. Material for inserts must be received no less than 1 week, prior to publication. During holidays our deadline moves up one day to Thursday of the week before the insert runs.

Materials: Please deliver materials no earlier than 21 days prior to insertion date, and no later than 7 days prior to insertion date to:

Sun Newspapers Attn: James O'Gorman 200 East Venice Avenue Venice, FL 34285

#### Contact Information

LOCAL & NATIONAL ADVERTISING - 954-356-9360 CLASSIFIED ADVERTISING - 954-356-9344 AdInfo@SFLTimes.com

Beatty Media, LLC 4/16/14